BST Global Solutions

PROPOSAL AND SALES MANAGEMENT
Taking a holistic view from lead generation to project award, BST Global provides solutions to help streamline business development efforts from contact and opportunity management through proposal development to help row the project portfolio in a responsive, coordinated manner.

PROJECT AND RESOURCE MANAGEMENT
BST Enterprise is designed to automate the project lifecycle, eliminate redundant data entry and provide visibility across the project portfolio and resource pool.

FINANCE & ACCOUNTING MANAGEMENT
BST Global solutions address the wide range of unique project accounting, financial management, billing and procurement requirements in a multi-company, multi-currency environment.

BUSINESS INTELLIGENCE
BST Enterprise delivers prioritised and urgent project, resource and financial information through Performance Portals, Analytics Solutions and Integrated Business Processing.

SYSTEMS INTEGRATION MANAGEMENT
BST Global provides the tools, technologies, and services to connect disparate systems into enterprise-wide solutions that fully leverage existing technology assets and maximise return on investment.

BST Enterprise is the most widely used business management system in the world by leading architectural, engineering and environmental consulting firms. Find out why industry leaders such as Brown and Caldwell, Connell Wagner, ENVIRON, ERM Group, Foster + Partners, Golder Associates, and over 90,000 users across 37 countries have turned to BST Global to more effectively manage their projects and operations.

Visit www.bstglobal.com or call +1 (800) 726-3300.
Improve Cash Flow

Cash is key to running any successful business. BST Enterprise highlights exceptions for Project Managers to focus on those clients with outstanding receivables greater than 60 days. This exception also drives key business processes from client collections management to viewing the actual invoice online to help you get paid faster.

Empower your Project and Operations Managers with Decision Making Information

Many companies struggle to manage isolated islands of information, which can prevent them from meeting their optimal potential. Delivering intuitive and timely information to managers from an integrated systems data source is paramount to overcoming this challenge. And making the information relevant to the user’s role, in the format they need, is key.

BST Enterprise™ gives you the power to visualise and take action on the critical business issues—improving project profitability, cash flow resource utilisation—that affect your firm’s performance and profitability. BST Enterprise’s personalised and exception based portals deliver access to client, project, financial and resource management data, ensuring timely decision making and better project and operational control. By driving consistent key performance indicators throughout your organisation you can ensure that you have complete visibility of historical and forecasted business performance, helping you to better manage your growing business.

Improve Project Profitability

BST Enterprise delivers exception based information to Project and Operations Managers highlighting only those projects that are forecasted to have overruns. You can then drive key business processes from this exception to ensure proactive management of the project.

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