Recognised as a successful initiative to procure vendors’ performance, this year’s 3rd edition of Performance Based Contracting (PBC) event is supported by Housing & Development Board.

PBC2012 will focus on delivering a comprehensive and thorough guidance in PBC concepts, criteria for its success, formulating a good KPI, developing an effective Performance Management Framework and defining the key success factors for PBC.

Performance Based Contracting
Implementing Performance-Based Contracting Effectively to Achieve High Performance Outcomes at Reduced Costs

These are some of the event objectives you can look forward to this November!

1. Defining a Performance Based Contract (PBC)
2. Defining the Key Performance Indicators (KPI)
3. Establishing Performance Levels
4. Defining the Payment Regime
5. Defining the Incentive Regime
6. Conducting a Risk Assessment of PBC
7. Learning Key success areas for PBC
8. Reviewing a PBC
9. Understanding the ‘Whole of Contract’ Approach in PBC
10. Developing a Performance Management Framework (PMF)
11. Negotiating a PMF

For a copy of the event brochure, please visit: www.pbitraining.com.
Speakers

Dr. Andrew Jacopino
QinetiQ Fellow
QinetiQ Pty Ltd. Australia

With over 20 years of contract experience, logistics engineering and weapons in the Defence environment including Reliability, Availability and Maintainability (RAM) engineering and Performance Based Contracting (PBC) / Performance Based Logistics (PBL), Dr. Jacopino has regularly presented at various domestic and international PBC/PBL conferences and has taught at numerous workshops and seminars. Some of the commercial companies that he has assisted are Australian Rail Track Company, Rail Infrastructure Corporation (RIC), BAE SYSTEMS (Australia), Australian Aerospace and Lockheed Martin Aeronautics.

Ms Tracy Candlin
Consultant
QinetiQ Pty Ltd. Australia

Ms Candlin has over 17 years’ experience in the Commercial / Contracts field working in the UK and International Defence environment in a breadth of roles. These roles have included UK MoD Procurement Manager and commercial roles in Smiths Industries (Aerospace), Thales UK and since 2001, QinetiQ, in both procurement and sales of defence related equipment and services to UK MoD and other Government Defence Departments including the US, Germany, Switzerland, Sweden and other NATO Allies.

Who Should Attend

This 2-day event is recommended for Directors, Heads of Department, Technical Staff, Engineers, Managers and Contract Managers responsible for:

- Logistics operations & support
- Supply chain management
- Procurement, acquisition & sourcing
- Contracting
- Engineering, maintenance & repairs
- Inventory & resource support
- Strategic / civil resource support
- Product lifecycle management
- Logistics planning & policy
- Logistics systems
- Surveying & Valuation

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