## Energy Efficiency in the Industry • Made in Germany
### Conference, 29 October 2013
Mandarin Orchard, Ballroom I, Level 6

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Speaker/Presenter</th>
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<tbody>
<tr>
<td>08.45 am</td>
<td>Registration</td>
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<tr>
<td>09.15 am</td>
<td>Welcome</td>
<td>Ms Margit Kunz, Deputy General Manager, Singaporean-German Chamber of Industry and Commerce (SGC)</td>
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<tr>
<td>09.20 am</td>
<td>Greeting Message</td>
<td>HE Angelika Viets, Ambassador of the Federal Republic of Germany to Singapore</td>
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<tr>
<td>09.30 am</td>
<td>Presentation on Energy Efficiency in the Industrial Sector</td>
<td>Mr Ram Bhaskar, Director, Energy Efficiency &amp; Conservation Department, National Environment Agency Singapore</td>
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<tr>
<td>09.45 am</td>
<td>Energy Efficiency - made in Germany - National Targets, Challenges and Perspectives</td>
<td>Ms Simona Capobianchi, Consultant by order of Energy Efficiency Export Initiative of the German Federal Ministry of Economics and Technology</td>
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<tr>
<td>10:05 am</td>
<td>Q&amp;A Session</td>
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<td>10:20 am</td>
<td>Coffee Break</td>
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<tr>
<td>10.50 am</td>
<td>Energy Management Systems - Energy Efficiency is a Process</td>
<td>Mr Daniel Beuschel, Institute for Energy Efficiency, Germany</td>
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<tr>
<td>11.15 am</td>
<td>Company Presentation: CENDID Energy Solutions GmbH &amp; Co. KG</td>
<td>Mr Urs Manderscheid, Managing Director</td>
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<tr>
<td>11.25 am</td>
<td>Company Presentation: Imtech Deutschland GmbH &amp; Co. KG</td>
<td>Mr Jürgen Sautter, Executive Board Member</td>
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<tr>
<td>11.35 am</td>
<td>Company Presentation: renervis-consulting</td>
<td>Mr Gregor Weber, Managing Director</td>
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<tr>
<td>11.45 am</td>
<td>Q&amp;A Session</td>
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<tr>
<td>12.00 pm</td>
<td>Networking Lunch</td>
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<tr>
<td>1.00 pm</td>
<td>Resilient Supply Chains for Industrial Excellence</td>
<td>Mr David Rüdiger, Fraunhofer Institute for Material Flow and Logistics, Germany</td>
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<tr>
<td>1.25 pm</td>
<td>Company Presentation: EnEd GmbH - Clean Energy Solutions</td>
<td>Mr Rolf C. Buschmann, Prof. Aux. UCLV, Managing Director</td>
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<tr>
<td>1.35 pm</td>
<td>Company Presentation: LEM Ingenieurbüro Last- und Energiemanagement</td>
<td>Mr Olaf Mokros, Senior Advisor and Ms Antonella Sciortino, Advisor</td>
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<tr>
<td>1.45 pm</td>
<td>Q&amp;A Session</td>
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<tr>
<td>1.55 pm</td>
<td>Coffee Break</td>
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<tr>
<td>2.15 pm</td>
<td>National Industrial Energy Efficiency Adoption Initiative for SME’s</td>
<td>Mr Yatin Premchand, Director, Business Development, Sustainable Energy Association of Singapore</td>
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<tr>
<td>2.35 pm</td>
<td>Company Presentation: Arqum Gesellschaft für Arbeitssicherheits-, Qualitäts- und Umweltmanagement mbH</td>
<td>Mr Jens Haubensak, Managing Director</td>
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<tr>
<td>2.45 pm</td>
<td>Company Presentation: erio Energiemanagement</td>
<td>Mr Matthias Putzke, Managing Director</td>
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<tr>
<td>2.55 pm</td>
<td>Q&amp;A Session and Closing Remarks</td>
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<tr>
<td>3.15 pm</td>
<td>Networking session</td>
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### Supporting Agencies:
- [AHK](https://www.ahk-sg.de/)
- [Singapore Business Federation](https://www.sbf.org.sg/)
- [SPRING Singapore](https://www.springsg.org/)
- [SEAS](https://www.seas.org.sg/)

[Supported by:](https://www.bundesregierung.de/)

on the basis of a decision by the German Bundestag
Reservation Slip

Energy Efficiency • Made in Germany

Date: 29 October 2013 (Tuesday)
Time: 9:15am - 3:30pm (Registration begins at 8.45am)
Venue: Mandarin Orchard Singapore, Ballroom I, Level 6
333 Orchard Road
Singapore 238867
Fee: Free-of-Charge

Please register me for the Energy Efficiency in the Industry Conference:

Company:

Contact No: Email:

Participant: Designation:

I am interested in meeting the following German company and would like SGC to contact me to arrange a meeting:

☐ ARQUM Gesellschaft für Arbeitssicherheits, Qualitäts- und Umweltmanagement mbH
☐ Cendid Energy Solutions
☐ EnEd GmbH - Clean Energy Solutions
☐ erio Energiemanagement
☐ Imtech Deutschland GmbH & Co. KG
☐ Ingenieurbüro Last-und Energiemanagement LEM
☐ Renervis Consulting

For more details about the German companies, please have a look at the list of short profiles attached.

Note: Reservation will be handled on a first come, first served basis. Reserve a seat by faxing this form to +65 6433 5359 or email to naomin.tan@DEinternational.org.sg. Registration closes on 21st October 2013. If you have further questions, please do not hesitate to contact us at +65 6433 5341.

Supported by:
The German Federal Ministry of Economics and Technology supports small and medium sized German enterprises with its “Energy Efficiency Export Initiative”. This initiative brings German companies abroad to share about their technology know-how and experience in the field of energy efficiency, and aims to promote cooperation between German and foreign companies.

SGC promotes business relations between Singapore and Germany and - among other tasks - supports companies which want to expand their business abroad. SGC provides necessary market information, conducts market studies and connects business people with their far-reaching network of members. SGC also organizes events and seminars, as well as offers market entry services to German and Singaporean companies. SGC is the local partner of BMWi for the Export Initiative Delegation from 28th to 30th of October 2013.

DEinternational is the business service division of the Singaporean-German Chamber of Industry and Commerce (SGC). One of DEinternational's core competences is the promotion of trade between Germany and Singapore. DEinternational is executing the Export Initiative Delegation by organizing the overall programme, individual business matching as well as the conference on the 29th of October.
Company Information

ARQUM is a German based, international operating consultancy specialised in Environment, Occupational Health & Safety and Quality Management. Since 1998 it is steadily expanding its business from Germany into the global markets with a focus on emerging industrial regions and transforming countries such as China, India, Brazil and South Africa. ARQUM is now seeking to explore the opportunities for a practice-drive facilitation of energy efficiency and management in Singapore’s Industry on the basis of successfully proven and well-adapted project concepts.

Participant

Mr. Jens Haubensak, Managing Director

Offered services / solutions

- Energy Management Advisory
- EHSQ Management Advisory
- Resource and Energy Efficiency Audits
- Carbon Management (ie. PCF, CDM)
- Industrial Networks
- Technology Transfer
- Capacity Building, Training and Qualification
- Sustainable Mobility
- International Cooperation
CENDID Energy Solutions Singapore
1 Fullerton Road, #02-01, One Fullerton
Singapore 49213
Phone: +65 6832 5022
Fax: +65 6408 3801
E-Mail: singapore@cendid.com
Website: www.cendid.com

Company Information
CENDID Energy Solutions is a German engineering firm specializing in energy solutions for industrial plants. They plan, design and commission unique engineering solutions that increase energy efficiency and reduce energy costs and CO2 emissions for their clients. CENDID engineers have extensive experience and expertise in designing and planning a wide range of energy efficiency measures, from large-scale biomass tri-generation plants to energy efficient clean rooms. CENDID also has an office in Singapore.

Participant
Mr Urs Manderscheid, Managing Director

Offered services / solutions
- Energy Management
- Energy Contracting
- Metering and Monitoring (ISO50001)
- Renewable Energies and Biomass
- Co/Tri Generation Solution
Company Information

EnEd strengthens the international growth markets of sustainable energy supply through active consultation and professional development. Operating in both industrialized and transition economies, EnEd offers custom and personal solutions for international and domestic green development projects. EnEd GmbH creates, executes, and manages energy efficiency and energy production products through its contracting branch, including financing. Contracting project development is available for residential, commercial, and industrial applications. EnEd’s services include contracting for grid power supply projects.

Participant

Mr Rolf Buschmann, Managing Director

Offered services / solutions

- Consulting
- Infrastructure consultation
- Finance consultation
- Technical consultation
- Education
- Certifications
erio Energiemagement
Anklamer Strasse 53
10115 Berlin
Phone: +49 (0) 30 120 762 53-0
Fax: +49 (0) 30 120 762 53-9
E-Mail: info@erio.de
Website: www.erio.de

Company Information
erio Energy Management develops comprehensive energy efficient concepts. Its sustainable concepts are based on three components: Energy efficiency, implementation support as well as trainings. As a key component, erio provides strategies and solutions to enhance energy efficiency in the area of: energy procurement, distribution, consumption and generation. It also supports companies to introduce Energy Management Systems based on DIN EN ISO 50001. Furthermore erio conducts training sessions designed to make energy efficiency a common goal rather than a directive. Erio’s energy concepts promote sustainable efficiency for companies regardless of their size and budget.

Participant
Mr Matthias Putzke, Managing Director

Offered services / solutions
- Energy Efficiency
- Implementation
- Climate Protection & Sustainability
- Training & Workshops
- PR & CSR concepts
- Energy & Environmental Management
- Funding Consultation
- Energy Efficiency Networks
Company Information

Imtech is a European technical services provider in the field of electrical solutions, ICT (information and communication technology) and mechanical solutions. Imtech offers integrated and multidisciplinary total solutions that lead to better business processes and more efficiency for customers and also solutions that contribute towards a sustainable society - for example, in the areas of energy, the environment, water and traffic.

Participant

Mr Jürgen Sautter, Executive Board Member

Offered services / solutions

- Integral Energy Contracting
- Technical Facility Management
- Energy Efficiency Contracting
- Energy Supply Contracting
- Energy Efficiency Programme
- Energy Procurement
- Emissions Trading
- Energy Management
Company Information

LEM was founded in 1997 and supports energy suppliers and industrial companies which wish to use electricity, gas, heat or water efficiently, as well as to make purchases cost-effectively. With LEM’s products companies can create energy demand forecasts which act as a base of energy trading or for the structuring of purchase and sales contracts. Additionally, LEM provides software for energy data management, time-series management, portfolio management, price forecast, risk management, cost-coverage and contract calculation functions.

Participant

Mr Olaf Mokros, Senior Advisor
Ms Antonella Sciortino, Advisor

Offered services / products

- EDP System
- Forecasting System
- Portfolio Planner and Risk Management Optimisation
- Sales Portfolio, Cost Coverage and Price Calculations
Renervis consulting
Schöne Aussicht 6
67725 Breunigweiler
Phone: +49 6357 368 3095
E-Mail: weber@renervis.com
Website: www.renervis.com

Company Information
renervis-consulting provides qualified advice, comprehensive, independent and impartial advice on any issues concerning the optimal use of energy, energy efficiency, energy management and audits, renewable energy and more. With more than 20 years of experience internationally, renervis-consulting also supports any industry to develop their sales and marketing strategy, project management and strategic planning of any projects. Jointly with its network partners, it builds complex energy and climate change projects and also conducts feasibility and conceptual studies for clients.

Participant
Mr Gregor Weber, Managing Director

Offered services / solutions
- Energy Strategy Development
  - Renewable Energy
  - Energy Efficiency
  - Feasibility Studies
- Energy Management
- Energy Efficiency
- Energy Audit