NZIOB HOSTED
International Construction Conference
PULLMAN HOTEL AUCKLAND
22 — 24 MARCH 2017
In terms of the Conference vision, we are asking the question:

What does the future of the construction industry look like?

Are you a part of it?

We will be showcasing speakers who are at the forefront of new construction innovations, technologies, disrupters, practices, and methods that are beginning to emerge in the construction world, yet are not widely adopted or known about in our region.

The first conference will be held at the Pullman Auckland 22-24th March 2017 and is the first of what will be biennial events with the follow ups in Australia in 2019 and Singapore in 2021.
We are holding a conference that will be targeted at the entire construction industry, design professionals (engineers, architects, QS’s, PM’s etc), contractors (main and sub), and suppliers.

Along with our ‘Constructing our World’ theme with strapline ‘People, Performance, Purpose’, we now have draft conference session titles, they are:

<table>
<thead>
<tr>
<th>SESSION TITLE</th>
<th>SESSION OVERLAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Emotional Intelligence of our future leaders</td>
<td>PEOPLE</td>
</tr>
<tr>
<td>2. Training Education</td>
<td></td>
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<tr>
<td>3. Future roles/voices</td>
<td></td>
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<tr>
<td>4. Construction Methodology</td>
<td>PERFORMANCE</td>
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<tr>
<td>5. Shared Learning/knowledge sharing</td>
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<tr>
<td>6. Technology, Training, Products</td>
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<tr>
<td>7. Better, Faster, and more efficient</td>
<td>PURPOSE</td>
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<td>8. Insight (to where we are heading), including a futurist speaker</td>
<td></td>
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</tbody>
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* Note: actual session titles may change.
Sponsorship Package Opportunities
We are offering four levels of sponsorship

<table>
<thead>
<tr>
<th>Sponsorship</th>
<th>Cost</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLATINUM</td>
<td>$25,000 + gst</td>
<td>2 only</td>
</tr>
<tr>
<td>GOLD</td>
<td>$10,500 + gst</td>
<td>6 only</td>
</tr>
<tr>
<td>SILVER</td>
<td>$5,500 + gst</td>
<td>8 only</td>
</tr>
<tr>
<td>BRONZE</td>
<td>$2,750 + gst</td>
<td>8 only</td>
</tr>
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</table>

An International Construction Conference

<table>
<thead>
<tr>
<th>Day</th>
<th>Events</th>
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<tbody>
<tr>
<td>Wednesday 22nd</td>
<td>Site Tours followed by Welcome drinks</td>
</tr>
<tr>
<td></td>
<td>8.00am Conference Registration</td>
</tr>
<tr>
<td>Thursday 23rd</td>
<td>9.00am—5.00pm Conference</td>
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<tr>
<td></td>
<td>7.30pm—11.30pm NZIOB Charitable Trust; &quot;Speakeasy&quot; Prohibition Dinner</td>
</tr>
<tr>
<td>Friday 24th</td>
<td>8.30am—4.00pm Conference</td>
</tr>
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</table>
SPONSORSHIP DETAILS:

PLATINUM SPONSORSHIP

$25,000 + GST

A. A complimentary table of 12 for the Conference Dinner on the evening of Thursday 23 March 2017.

B. Four complimentary delegate passes.
   The value of each pass is $890 + GST (Member), $990 + GST (non member).

C. The above two delegate passes include the Wednesday 22nd March 2017 Site Tour, welcome drinks, and Conference seminars on Thursday 23 and Friday 24 March 2017.

D. Company logo included on Save the Date material being emailed – Conference Brochure, Registration form.

E. Company logo on specific Conference website (www.constructingourworld.org.nz) with link back to your website.

F. Opportunity to provide 40 sec video to be used at the start and finish of each day of seminars (Thursday 23 and Friday 24 March 2017).

G. Opportunity to provide promotional product to delegates.

H. Invitation for two people to attend a pre-conference dinner with speakers and sponsors on Wednesday 22 March.

In return NZIOB will ensure:

1. Maximum exposure at this premier conference devoted to those involved in the Construction professional industry.

2. An opportunity to build and reinforce strategic relationships within the industry.

3. Time to network with industry colleagues and key decision makers from within the Asia Pacific region.

4. A cost effective way to reinforce your organisation’s brand and build brand awareness amongst a relevant audience.

5. Branding of conference and all sponsors logos will be across the three Institutes’ platforms increasing marketing opportunities; this includes visibility on a specific conference website, which will include a sponsor’s logo with links to your company’s website for the six-month period 1 November 2016 – 1 May 2017.

6. Recognition as a Conference Sponsor on audio visual display and all associated printed marketing material.

7. Access to a broad network of industry partners from New Zealand, Australia, Hong Kong, Singapore and South Africa who will be attending.

8. Opportunity to present latest innovations and new products or services to a pertinent audience at the beginning of one of the 8 sessions with a short 40 sec company promotional video.

9. Opportunity to include 2 pieces of promotional material for Conference delegate bag (supplied by the advised deadlines, lightweight and no larger than A4 size).

10. Full delegate list, with name, organisation and email (subject to permission being obtained).
SPONSORSHIP DETAILS:

GOLD SPONSORSHIP

$10,500 + GST

A. Option to purchase a table of 10 for the Conference Dinner on the evening of Thursday 23 March 2017 at a special Sponsor’s price of $2,000 + GST.

B. Two complimentary delegate passes. The value of each pass is $890 + GST (Member), $990 + GST (non member).

C. The above two delegate passes include the Wednesday 22 March 2017 Site Tour, welcome drinks, and Conference seminars on Thursday 23 and Friday 24 March 2017.

D. Company logo included on Save the Date material being emailed – Conference Brochure, Registration form.

E. Company logo on specific Conference website (www.constructingourworld.org.nz) with link back to your website.

F. Opportunity to provide 40 sec video to be used at event prior to one of 8 sessions.

G. Opportunity to provide promotional product to delegates.

H. Invitation for one person to attend a pre-conference dinner with speakers and sponsors on Wednesday 22 March.

In return NZIOB will ensure:

1. Maximum exposure at this premier conference devoted to those involved in the Construction professional industry.

2. An opportunity to build and reinforce strategic relationships within the industry.

3. Time to network with industry colleagues and key decision makers from within the Asia Pacific region.

4. A cost effective way to reinforce your organisation’s brand and build brand awareness amongst a relevant audience.

5. Branding of conference and all sponsors logos will be across the three Institutes’ platforms increasing marketing opportunities; this includes visibility on a specific conference website, which will include a sponsor’s logo with links to your company’s website for the six-month period 1 November 2016 – 1 May 2017.

6. Recognition as a Conference Sponsor on audio visual display and all associated printed marketing material.

7. Access to a broad network of industry partners from New Zealand, Australia, Hong Kong, Singapore and South Africa who will be attending.

8. Opportunity to present latest innovations and new products or services to a pertinent audience at the beginning of one of the 8 sessions with a short 40 sec company promotional video.

9. Opportunity to include 2 pieces of promotional material for Conference delegate bag (supplied by the advised deadlines, lightweight and no larger than A4 size).

10. Full delegate list, with name, organisation and email (subject to permission being obtained).
SPONSORSHIP DETAILS:

SILVER SPONSORSHIP

$5,500 + GST

A. Option to purchase a table of 10 for the Conference Dinner on the evening of Thursday 23 March 2017 at a special Silver Sponsor’s price of $2,000 + GST.

B. One complimentary delegate pass. Value of $890 + GST (Member), $990 + GST (non member).

C. The above delegate pass includes the Wednesday 22 March 2017 Site Tour, welcome drinks, and Conference seminars on Thursday 23 and Friday 24 March 2017.

D. Company logo included on Save the Date material being emailed – Conference Brochure, Registration form.

E. Company logo on specific Conference website (www.constructingourworld.org.nz) with link back to your website.

F. Provide five company product slides for sponsors rotation during the conference.

G. Invitation for one person to attend a pre-conference dinner with speakers and sponsors on Wednesday 22 March 2017.

In return NZIOB will ensure:

1. Maximum exposure at this premier conference devoted to those involved in the Construction professional industry.

2. An opportunity to build and reinforce strategic relationships within the industry.

3. Time to network with industry colleagues and key decision makers from within the Asia Pacific region.

4. A cost effective way to reinforce your organisation’s brand and build brand awareness amongst a relevant audience.

5. Branding of conference and all sponsors logos will be across the three Institutes’ platforms increasing marketing opportunities; this includes visibility on a specific conference website, which will include a sponsor’s logo with links to your company’s website for the six-month period 1 November 2016 – 1 May 2017.

6. Recognition as a conference sponsor in all associated printed marketing material.

7. Access to a broad network of industry partners from New Zealand, Australia, Hong Kong, Singapore and South Africa who will be attending.

8. Opportunity to present latest innovations and new products or services to a pertinent audience by supplying five company audio visual slides to be used during audio visual sponsor rotations.

9. Opportunity to include 1 piece of promotional material for Conference delegate bag (supplied by the advised deadlines, lightweight and no larger than A4 size).

10. Full delegate list, with name, organisation and email (subject to permission being obtained).
SPONSORSHIP DETAILS:

BRONZE SPONSORSHIP

$2,750 + GST

A. Option to pre-purchase a table for 10 at Conference dinner at $2200 + GST. Limited numbers.
B. One delegate pass at half price.
   Value: $445 + GST (Member), $495 + GST (non member).
C. The delegate pass includes the Conference seminars on Thursday 23 and Friday 24 March 2017 only. Site tour/welcome drinks not included.
D. Company logo included on Save the Date material being emailed – Conference Brochure, Registration form.
E. Company logo on specific Conference website (www.constructingourworld.com).
F. Provide five company product slides for sponsors rotation during conference.

In return NZIOB will ensure:

1. Maximum exposure at this premier conference devoted to those involved in the Construction professional industry.
2. An opportunity to build and reinforce strategic relationships within the industry.
3. Time to network with industry colleagues and key decision makers from within the Asia Pacific region.
4. A cost effective way to reinforce your organisation’s brand and build brand awareness amongst a relevant audience.
5. Branding of conference and all sponsors logos will be across the three Institutes’ platforms increasing marketing opportunities; this includes visibility on a specific conference website, which will include a sponsor’s logo with links to your company’s website for the six-month period 1 November 2016 – 1 May 2017.
6. Recognition as a conference sponsor on all associated printed marketing material.
7. Access to a broad network of industry partners from New Zealand, Australia, Hong Kong, Singapore and South Africa who will be attending.
8. Opportunity to present latest innovations and new products or services to a pertinent audience by supplying 5 company audio visual slides to be used during audio visual sponsor rotations.
9. Opportunity to include 1 piece of promotional material for Conference delegate bag (supplied by the advised deadlines, lightweight and no larger than A4 size).
10. Full delegate list, with name, organisation and email (subject to permission being obtained).
Becoming a Sponsor

Payment Terms

- A Tax Invoice will be forwarded for a 50% deposit required prior 30th December.
- A Tax invoice will be sent 30th January for last installment - payment required by 28th February.
- On receipt of the deposit payment, a confirmation letter will be sent highlighting any further information regarding benefits, due dates, etc.

Other Information

- A Kit which details information regarding, artwork for logos and advertisements, specifications and delivery details for signage and satchel inserts will be sent at a later date.
- Our Audio Visual company is Multi Media Systems Ltd Auckland.

For more information regarding this event please contact:

Malcolm Fleming | CEO of the NZIOB
Phone: 04 282 1484
Mobile: 021 439 237
Email: malcolm@nziob.org.nz

Alison Smith | Conference Event Co-ordinator
Phone: 09 410 0704
Email: ali.smith.bretton@xtra.co.nz
Conference Sponsorship Acceptance

My company would like to participate as a:

- **PLATINUM SPONSOR** $25,000 + GST

- **GOLD SPONSOR** $10,500 + GST
  + Book a table for the conference dinner/dance for a table of 12 $2,000 + GST

- **SILVER SPONSOR** $5,500 + GST
  + Book a table for the conference dinner/dance for a table of 10 $2,000 + GST

- **BRONZE SPONSOR** $2,750 + GST
  + Book a table for the conference dinner/dance for a table of 10 $2,200 + GST

Company: __________________________
Signed: __________________________ Date: __________________________

Person we need to contact for further details (marketing, logos, images etc):

Name: __________________________ Phone: __________________________
Email: __________________________